



PRESS RELEASE
(For immediate release)

Software for your Storage

OPEN-E ANNOUNCES ISCSI TARGET SOFTWARE

Open-E will present first own iSCSI software solution at CeBIT, Hannover, Germany

Thursday, March 03, 2005 – Open-E GmbH, the software developer in Network Attached Storage (NAS) provisioning pre-installed software that combines advanced storage management with cost-effective systems, today announced that the company is broadening her product line and introducing an iSCSI software for building cost-effective, high performing iSCSI Target systems.

iSCSI enables the creation of storage area networks (SANs) using pervasive Ethernet infrastructures. iSCSI is especially appealing since it enables low-cost solutions that provide rapid and efficient transport of block-level I/O data, where simplicity, flexibility, and price/performance are critical IT decision factors.

The Open-E iSCSI Target software enables you to transform a system within 15 minutes into an efficient, IP-Based, Cross-Platform Storage device. It is the perfect solution for multi-workstation facilities that need significantly more I/O throughput, but do not have the resources for a Fibre Channel SAN.

"By introducing our first iSCSI solution, Open-E is again the technology provider reducing complexity, risk, and TCO for customers as they extend their existing storage capacity," said Kristof Franek, managing director of Open-E. "Open-E wants to address customer needs in the low to high end of the server, storage and networking markets with pre-installed storage software solutions."

The key benefit of Open-E iSCSI Target is that it enables multiple OS X, Linux, Unix and Windows workstations to store the data on an iSCSI network without the overhead of protocols like SMB, FTP or AppleTalk. This enables clients to use the native file system of their operating system instead.

Open-E iSCSI makes it easy for administrators to control and manage storage resources and clients' volume mounts. Through an authentication mechanism, administrators can easily change and delegate access to volume sets or individual volumes to the specified client.

Features and Benefits of Open-E iSCSI Target

- Enables an IP-based shared storage network (SAN)
- Efficient, Block-Level I/O transport over IP networks
- Performance nearing Fibre Channel over multi-Gigabit Ethernet
- Supports Local, Metropolitan, Wide Area Networking
- Strong Authentication and Encryption (IP/SEC)
- Intuitive User Interface
- Easy to Configure and Use
- Supports up to 10 Gb Ethernet
- Supports Windows 2000/XP; Linux, macOS X, Unix, Novell
- More....

Available in April, Open-E iSCSI Target includes a complete operating system and iSCSI management software pre-installed on an IDE Flash. The Open-E iSCSI Target software will be presented at the CeBIT fair in Hannover, Germany from 10-16 March. You can find Open-E in Hall 1, Stand 6E1.

About Open-E GmbH

Open-E GmbH, based in Puchheim, near Munich in Germany, is a leading provider of Storage Software solutions, which offers system builders the opportunity to build high performance storage solutions. Open-E products require no specialized expertise to install, and are fully interoperable with leading operating systems and iSCSI initiators. It increases available storage for a small investment and makes the backup and the restore processes more efficient. Open-E is a member of the Storage Networking Industry Association (SNIA) and sells through a worldwide distribution of partners, who have established themselves as the leaders in the storage and networking market. For more information about Open-E and its products, please visit the company's Web site at www.open-e.com

Contact:

Ruth Philipp, Marketing
Open-E GmbH
+49 (89) 800777-12
ruth.philipp@open-e.com